

## **KS4 Curriculum overview: BUSINESS**

## **Year 10 Curriculum Map**

Autumn Term	Spring Term	Summer Term
SECTION 1 - BUSINESS IN THE REAL WORLD	SECTION 2 - INFLUENCES ON BUSINESS	SECTION 4 – HUMAN RESOURCES
The purpose and nature of business	The economic climate on business	Organisational structures
Business Ownership	Globalisation	Recruitment and selection of employees
Setting business aims and objectives	• Legislation	Motivating employees
• Stakeholders	Competitive environment	• Training
Business location	During SPRING 1 END OF UNIT TEST –	During SUMMER 1 END OF UNIT TEST – Section 4 Duri
Business planning		SUMMER 2 PPE 1 – covering sections 1, 2, 3 and 4
• Expanding a business	Section 2 SECTION 3 – BUSINESS OPERATIONS	This is the equivalent of PAPER 1
During AUTUMN 2 END OF UNIT TEST – Section 1	Production process	
	The role of procurement	
SECTION 2 - INFLUENCES ON BUSINESS	The concept of quality	
• Technology	Good customer services	
Ethical and environmental considerations	During SPRING 2 END OF UNIT TEST – Section 3 Big	
	Test 1 – covering section 1 and 2	

## Year 11 Curriculum Map

Autumn Term	Spring Term	Summer Term
SECTION 5 - Marketing	SECTION 6 - Finance	Revision of all sections
Identifying and understanding customers	Sources of finance	
Segmentation	• Cash flow	
The purpose and methods of market research	Financial terms and calculations	
• The elements of the marketing mix (4ps)	Analysing the financial performance of a business	
During AUTUMN 2 End of topic test – section 5	During Spring 2 End of topic test – section 6 PPE3	
Prez Paper i - covering sections i, 2, 3, and 4 Paper 2	Paper 1 - covering sections 1, 2, 3 and 4 Paper 2 – covering sections 1, 2, 5 and 6	